

January is the month of healthy new beginnings for many Australians, and for those wanting to achieve happier and healthier New Year's resolutions.

Tonic is encouraging Australians to set realistic goals and seek support from their family and friends to help them achieve their dreams.



In 2021...
83% of respondents – equivalent to 16.1 million people –set a new year's resolution.





## In 2021, a survey of 2,500 Australians found that the top New Year's Resolutions for 2022 were:









Do more physical activity or exercise (54%)

To eat more healthily / improve nutrition (47%)

Stress less (36%)

Make more money / chase financial freedom (36%)

Get more sleep (35%)

THE TOP 5 ARE ALL VARIOUS AREAS OF HEALTH AND WELLBEING

**Physical** 

**Physical** 

Mental

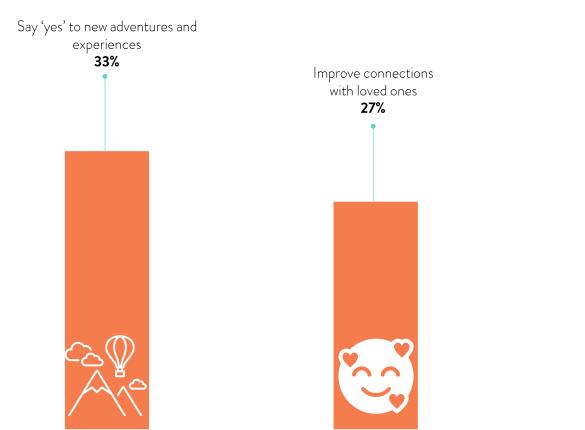
Financial Wellbeing

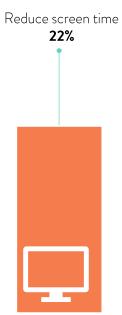
Physical & Mental





## Other popular resolutions included...









Source: HCF Australia, December 2021



### Now focusing on the top two resolutions...



Do more physical activity or exercise (54%)

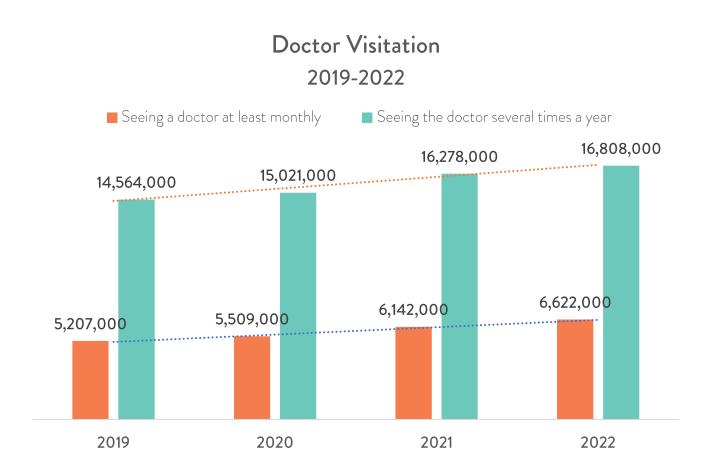


To eat more healthily / improve nutrition (47%)

... we'll speak to physical health







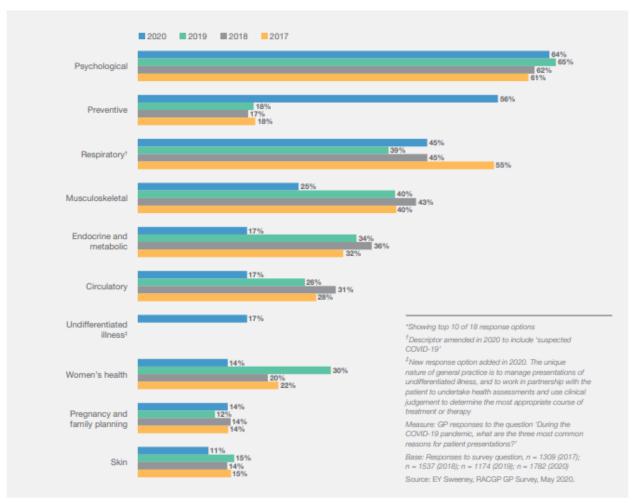
Not all this audience is seeing the doctor because they are sick...



Source: Nielsen S05, 2022

## In a 2020, RACGP's health of the Nation Report, showed that the second most common reason Australian's were seeing their doctor was for preventative reasons:

Figure 1. COVID-19 changed the patient presentations seen in general practice\*

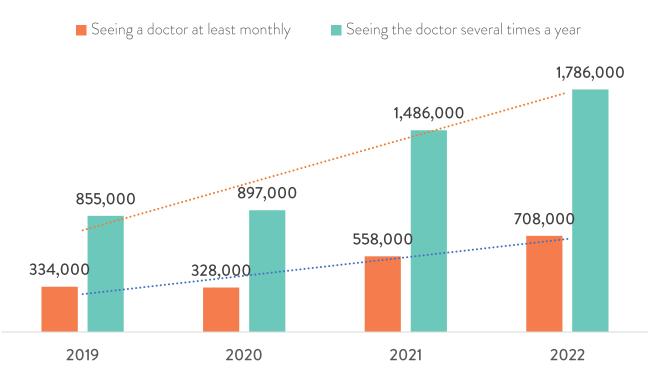




Source: RACGP 2020

# Evidence of this preventative mindset can also be seen when looking at our audience and their purchase of Vitamins in the last 3 years









#### Our audience' mindset has also become more focused on health

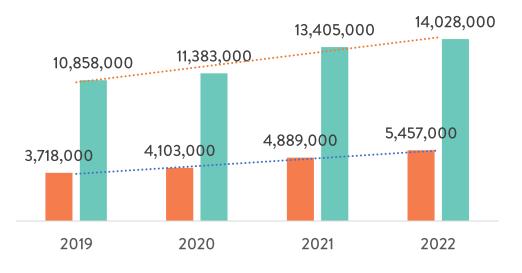
Those who agree, 'If concerned about my health I would seek a doctors opinion' 2019-2022

- Seeing a doctor at least monthly
- Seeing the doctor several times a year



Those who agree, 'Keeping myself and my family healthy is a priority for me' 2019-2022

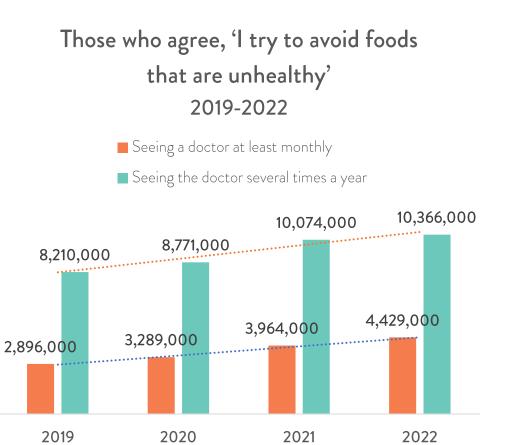
- Seeing a doctor at least monthly
- Seeing the doctor several times a year

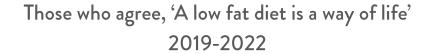




Source: Nielsen S05, 2022

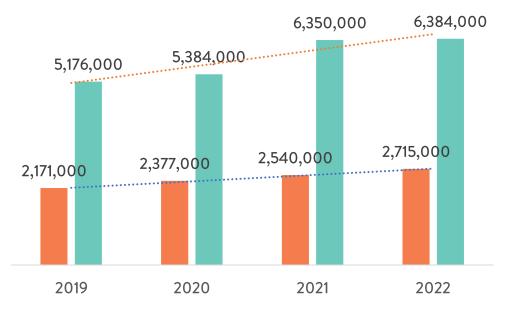






■ Seeing a doctor at least monthly

Seeing the doctor several times a year



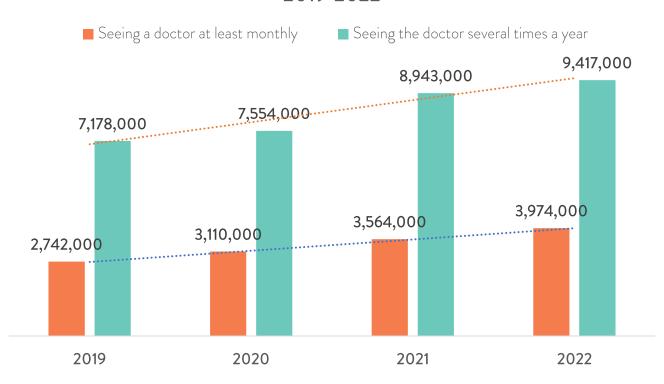


Source: Nielsen S05, 2022



## Some are trying to lose weight...

## Agree, 'I am trying to lose weight at the moment' 2019-2022



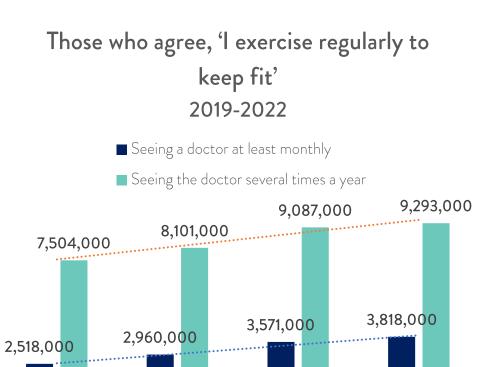




2022

### and they are more active

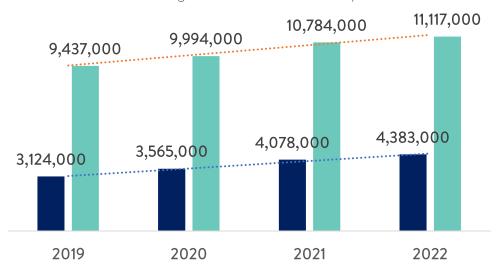
2020



2021

# Those who agree, 'I like to get about and keep active' 2019-2022

- Seeing a doctor at least monthly
- Seeing the doctor several times a year



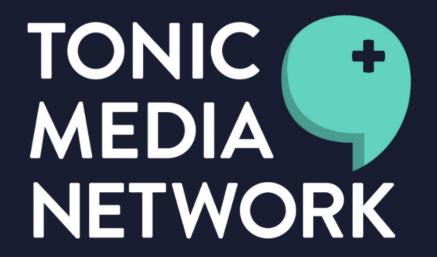


Source: Nielsen S05, 2022

2019

Maximise Tonic's audience and their focus on being their most active and healthiest selves.





We are Australia's largest health & wellbeing media company